



## Richard Xu

### Partner

+86-18510888518 (China)  
001-902-918-  
0888 (Canada)  
xuxiaomeng@anlilaw.com

Location:  
Canada

Language:  
English, Chinese

Qualification:  
Legal Professional  
Qualification Certificate of  
the People's Republic of  
China, Lawyer Practice  
Certificate of the People's  
Republic of China,  
Certificate of Qualification  
of the Federation of Law  
Societies of Canada,  
Membership Certificate of  
the Province of Prince  
Edward Island of Canada,  
Certificate of Barrister,  
Solicitor, Attorney,  
Notary Public and the  
Commissioner of the  
Deed, A Member of  
London International Bar  
Association (IBA) and All  
China Lawyers  
Association (ACLA), A

### Education

**January 2022-December 2022** Osgoode Hall Law School, York University  
L.L.M. in Canadian Common Law  
*Cum Laude* (Straight A's on all courses)

**September 2000– September 2001** Department of Law, Essex University,  
England  
L.L.M in International Trade Law

**September 1995 – July 1999** Law School, Jinan University, Guangzhou,  
China  
L.L.B in Economic Law.

---

### Work Experience

**May 2024-Present North America Office, Anli Partners**

**Position:** Chief Representative

**May 2023-April 2024 Cox & Palmer, Charlottetown Office**

**Position:** Articling Clerk (Principal Mr. Steven Forbes)

**October 2016-May 2023 Beijing Golddu Law Firm**

**Position:** Co-Founding Partner and Head of International Legal Services  
(remotely during COVID period)

#### Job Duties:

Dedicating in providing high-quality legal service and supports to multi-national conglomerates and domestic pioneers in industries such as high-tech, e-Commerce, medical service, entertainment, pharmacy as well as fast moving consumer goods with a team of young and talented attorneys.

**January 2015-September 2016** China Hui Yuan Juice Group Limited (HK Listed)

**Position:** Head of Legal and Special Legal Counsel to the Board

#### Job Duties:

- Headed the Legal Department of the Group to provide legal supports to the headquarter, all subsidiaries and branches across the country and worldwide;
- Specifically focused on overseas projects to provide solid and on-time legal supports for M&A plans in Switzerland, France and Italy as well as some of the countries in Southeast Asia;
- Worked closely with the competent business units in designing the legal framework of business entities, organizational structure as well as business models;
- Built an effective pre-emptive mechanism to evade and avoid legal risks and barriers in various jurisdiction;
- Acted as a special counsel to the Board of Directors in all important projects both in

Permanent Arbitrator at Guangzhou International Arbitration Commission, Admitted to fully practice in People's Republic of China and Prince Edward Island, Canada, Qualified by National Committee of Accreditation of Canada (NCA).

China and abroad;

- Led all legal proceedings involving litigations, arbitration and other disputes.

**February 2010-December 2014 Li Ning (China) Sports Goods Co., Ltd. (HK Listed)**

**Position:** Head of Legal Department

**Job Duties:**

- Designed and completed a global legal network consisting of legal professionals and prestigious overseas law firms to provide instant legal supports to the development strategy of the Group;
- Built and managed the legal team at its entirety to ensure the availability and productivity of furnishing effective legal services to all pertinent business units;
- Headed the risk evasion and compliance team to ensure that all business operations are in compliance with the regulatory requirements and the Listing Rules of the Hong Kong Stock Exchange;
- Compiled a global intellectual property right protection strategy for the Group to protect its IPRs worldwide;
- Seamless cooperated with foreign law firms and legal service providers in various countries to facilitate the successful achievement of business goals;
- Revised and drafted contracts and agreements in both English and Chinese to ensure all legal rights and interests are well protected.

**July 2008-February 2010 Caterpillar (China) Financial Leasing Co., Ltd.**

**Position:** Legal Consultant

**Job Duties:** • Managed company's legal accounts;

- Drafted legal documents in both Chinese and English;
- Reviewed and revising various contracts and agreements;
- Provided legal trainings on Chinese law and practices; and
- Legal research, translation and legal training.

**January 2003 – June 2008 Commercial Section, U.S. Embassy Beijing**

**Position:** Commercial Specialist (Level-10)

**Job Duties:**

- Worked as a legal specialist for the International Trade Administration (ITA) of the Department of Commerce of the United States (USDOC) and Foreign Commercial Section of the U.S. Embassy in China on foreign trade policy, trade remedy issues and intellectual property right issues;
- Provided legal analysis and advice to the U.S. Government and U.S. corporations on Chinese legislations in order to promote and facilitate the development of trade and IPR protection;
- Worked and coordinated with Chinese government agencies (such as MOFCOM, NDRC, SIPO, CSRC and MOF, etc.) and other local governments/organizations at various levels on economic and trade issues;
- Drafted legal documents and statements and participating in public hearings on behalf of the U.S. Government;
- Wrote articles to "U.S. Embassy IPR Toolkit", a web-based database for U.S.

enterprises and individuals regarding IPR issues. (<http://beijing.usembassy-china.org.cn/ipr.html>)

**October 2001–December 2002 International Trade Section, Chai & Fu Law Firm, China.**

**(Jointly operating with V.B.B Law Firm,**

**Belgium)**

**Position:** Legal Consultant

**Job Duties:** • Provided legal services to domestic enterprises and joint venture companies in China on various trade issues;

- Focused on antidumping, countervailing and safeguard cases with great achievements;

- Provided global IPR protection strategy to Chinese corporations which have overseas businesses;

- Provided official law text translations for Chinese governmental agencies, etc.

**November 1998–June 2000 Beijing 2nd Intermediate People’s Law Courts, China.**

**Position:** Judge Assistant and Clerk

Assisted judges in dealing with various appeal cases, writing legal reports and participating in on-the-spot verifications.

---

## Areas

Foreign investment, merger and acquisition, international intellectual property rights, family trusts, VIE structure establishment and dismantling, international trade dispute resolution, trade remedies, foreign related-space contract drafting and review, litigation, arbitration and various legal issues assisting Chinese enterprises operating globally.